

## 2007-2010 DCEDC Investors

### Diamond (\$55,000 and up)

County of Door

### Platinum (\$5,000 - \$54,999)

Bay Shipbuilding Company      Sturgeon Bay Utilities  
City of Sturgeon Bay

### Gold (\$2,500 - \$4,999)

Baylake Bank      Wisconsin Public Service  
Door County Memorial Hospital

### Silver (\$1,000 - \$2,499)

American Transmission Company      Marine Travelift  
Associated Bank      Palmer Johnson Yachts  
Be's Vending      Village of Sister Bay  
Citizens Bank      WireTech Fabricators  
Hatco Corporation      Wulf Brothers

### Bronze (\$500 - \$999)

Alberts Plastering      N.E.W. Industries  
Ambient Homes      North Shore Bank  
Aurora Health Care      Palmer Johnson Enterprises, Inc.  
C&S Manufacturing Corporation      Peterson Builders, Inc.  
Fred J Peterson Foundation      Pinkert Law Firm  
Howard Immel, Inc.      Pioneer Credit Union  
Keller, Inc.      Roen Salvage  
Kerber, Rose & Associates      Therma-Tron-X

### Copper (under \$500)

Bank Mutual      Going Garbage & Recycling  
Baudhuin, Inc.      Gordon's West Side Electric  
Bay Electric Systems Service      Great Lakes Yacht Services  
Bayland Buildings, Inc.      Guilette Heating and A/C  
Bay Pharmacy      Hedeen Enterprises  
W. Gerald Berg, DDS, S.C.      Heyrman Construction Co.  
Bergstrom Automotive      HTF, Inc.  
Bissen Asphalt, LLC      Idlewild Golf Club  
Braun Investment Group      Infusion, Inc.  
Bridgeport Resort      Insurance Center of Sturgeon Bay  
Candleworks of Door County      Iron City, LLC  
Carquest of Door County      Jim Olson Motors, Inc.  
Casperson Funeral Home      JR Vacation Rentals  
C-Clearly Window Washing      Just In Time Corporation  
Cellcom      Key Industrial Plastics  
The Cookery      Kurth Electric, Inc.  
Country Ovens      LeFevre Tire & Auto  
Dan's Fish, Inc.      LfpDesign!  
DC Printing, LLC      Little Fish Studios  
Door County Advocate      Logan Creek Soap  
Door County Coffee & Tea Co.      Main Street Market  
Door County Eye Associates      May Realty  
Door County Hardware      McDonald's/JRN Inc.  
Door County Trolley      MeadowWood Homes  
Door Landscape      Meissner Landscape  
Door Peninsula Winery      Murrock Landscaping  
The Dixner Group      Neuville Family Limited Partnership  
Eagle Mechanical      Northeast Wisconsin Technical College  
ERA/Starr Realty      Northland Steel Co. Inc.  
Flanigan Distributing      Parcus Medical LLC  
FLS Banners      Peninsula Title (Bay Title & Abstract)  
Forbes Funeral Home      Pine Crest Village  
Foremost Management      PIP Printing  
Forestville Builders      Plainfield Stamping  
Four Sail Realty

*continued*

### Copper (under \$500), *continued*

Portside Builders      Title Services of Door County  
Properties of Door County      Van's Lumber and Builders  
Pro Products      Vealia Environmental Services  
Quest Realty      Viking Electric Supply  
Robert W. Baird & Co.      Warner-Wexel  
Simon Creek Vineyard & Winery      Washington Island Ferry Line  
Soik Communications      WDOR-FM  
Stone Harbor Resort      W.E. Builders  
Stoneman-Schopf Agency      Whitetails Unlimited  
Sturgeon Bay Iron & ScrapMetal      Witt Peninsula Ford  
Sturgeon Bay Metal Products, Inc.      Woodrow Engineering  
Titan Building Development      Young Automotive

### In-kind Contributors

DoorCountyDailyNews.com      Stone Harbor Resort  
Door County Visitor Bureau      Sturgeon Bay Visitor Center  
FM106.9 The Lodge      Sturgeon Bay Florist  
Schenck Business Solutions

## 2010 Board of Directors

### Officers

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*DC Manufacturers Association & Therma-Tron-X*  
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*DC Board of REALTORS & ERA/Starr Realty*  
**Greg Stephan** - Treasurer  
*Associated Bank*  
**William Chaudoir** - Secretary  
*Door County Economic Development Corporation*

### Directors

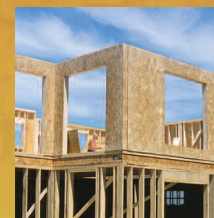
**Dan Austad**, *County of Door*  
**Thad Birmingham**, *City of Sturgeon Bay*  
**Patrick Duffy**, *Village of Sister Bay*  
**Joseph Innis**, *Southern Door County School District*  
**Leroy Liebe**, *County of Door*  
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**Vicki Wilson**, *DC Visitor Bureau & Door County Coffee*  
**Dr. David Ward**, *Northstar Economics*

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**Robert Kufrin**, *Village of Sister Bay*  
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**Steve McNeil**, *City of Sturgeon Bay*  
**Jack Money Penny**, *Door County Visitor Bureau*  
**Michael Serpe**, *County of Door*  
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**Todd Trimberger**, *Sturgeon Bay Visitor Center*

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**Sam Perlman**, *Economic Development Manager*  
**Paula Sullivan**, *Operations Manager*  
**Cindy Wick**, *Office Assistant*



# BUSINESS

By

# NATURE



ECONOMIC DEVELOPMENT CORPORATION

## PARTNERSHIP PROSPECTUS

185 East Walnut Street  
Sturgeon Bay, WI 54235

920.743.3113      800.450.3113

[www.doorcountybusiness.com](http://www.doorcountybusiness.com)

## Join the DCEDC Partnership!

The Door County Economic Development Corporation (DCEDC) is pleased to present you with an opportunity to invest in the future of our community. When you invest in DCEDC, you are joining a proven partnership of public and private sector organizations that is committed to the continued economic prosperity of Door County.

### The DCEDC Story

DCEDC has been providing professional economic development services in Door County for 20 years. DCEDC's formation in 1989 started a new chapter in the County's history, where business interests, private investment and jobs were elevated to a new level of importance.

Serving as the County's primary business advocate, DCEDC continues to raise the awareness of elected officials and community residents about the vital role local businesses play in enhancing the quality of life that we all enjoy in Door County.

Because economic development in Door County is good for all businesses, existing companies are an important source of financial support for DCEDC. This voluntary investment, donated over a three-year period, enhances the ability of DCEDC to provide business assistance, financial incentives and other initiatives designed to strengthen the local business climate.

These private funds are combined with local government investments, grants and contract service fees to provide the resources necessary for DCEDC to fulfill our mission.

#### Our Mission Statement

The Door County Economic Development Corporation is a public/private partnership dedicated to improving the economic vitality of the county and its residents.

### How To Join

To join the partnership, simply complete the enclosed Investor Commitment Form and send to DCEDC, 185 East Walnut Street, Sturgeon Bay, WI 54235. There is no need to send any funds now. We will invoice you in accordance with the payment schedule you choose. DCEDC is a non-profit, tax-exempt organization under Section 501(c)3 of the IRS; all contributions are tax deductible to the full extent of the law.



## Programs That Deliver Results!

### Business Assistance

- DCEDC provides **personalized assistance to almost 200 new and existing businesses** each year - including locations, financing and incentives and business planning - contributing to the retention and creation of hundreds of local jobs. We have helped more than two dozen new businesses get started in recent years.
- Offering monthly **office hours in Northern Door** to help grow important sectors of the economy around the entire County, including the tourism industry.
- DCEDC continues to market the **Sturgeon Bay Industrial Park** to commercial, construction and manufacturing businesses, and provided leadership in revising land sales policies and making landscaping improvements along highway frontage. Four SBIP lots have been sold in the past few years.



### Entrepreneurship

- **Door County Business Development Center** is currently home to 8 businesses with 20 employees. Since inception, 18 companies have graduated from the business incubator facility, creating 80 jobs in the community.
- Sponsored nine years of **local business planning courses**, with over 100 alumni to date representing at least 55 new or existing businesses.
- Local entrepreneurs have received **regional, statewide and national recognition** for their business planning and growth strategies.

### Business Financial Assistance

- DCEDC provides a **one-stop local source** for assistance on business financing and incentive programs.
- During the 19-year history of the local Revolving Loan Fund programs, DCEDC has serviced **58 loans with a value of over \$8.4 Million**. Those loans leveraged \$37.1 Million in private investment, creating and retaining more than 530 jobs.
- Provided local companies with assistance in securing more than **\$8.45 Million in state funding** for business growth.

### Community Development

- DCEDC was at the forefront of advocacy for Sturgeon Bay's new **\$32 Million bridge crossing and the \$72 Million State Highway 57 four-lane expansion**.
- DCEDC successfully helped WireTech Fabricators relocate to the Industrial Park and secure **developers for workforce housing** at their former location.
- Our Workforce Taskforce has developed and implemented an annual work program to address **workforce training, recruitment and retention programs**.
- DCEDC Technology Council continued advocacy for countywide **broadband and telecommunication infrastructure improvements**.



### Door County Legislative Days

- DCEDC coordinated event fundraising and planning for delegates traveling to Madison in 2007 and 2009 for meetings with state agencies and all legislators. Results included successful advocating for statewide **mandatory registration of underground propane gas lines and funding for beach water quality improvement**.

### Bringing State/Federal Money to Door County

- DCEDC helped deliver more than **\$110 Million in State and Federal funds** for local community and business development programs in recent years.

