

2004-2006 DCEDC Investors

Diamond (\$20,000 and up)

County of Door

Platinum (\$5,000-\$19,999)

Bay Shipbuilding Company
City of Sturgeon Bay

Sturgeon Bay Utilities

Gold (\$2,500-\$4,999)

Baylake Bank

Citizens Bank

Silver (\$1,000-\$2,499)

Associated Bank-Door County
Computer Sleuth
Hatco Corporation
North Shore Bank
Portside Builders
WireTech Fabricators
Wulf Brothers

Aurora Health Care
Door County Memorial Hospital
Marine Travelift
Palmer Johnson Yachts
AT&T
Wisconsin Public Service Corp

Bronze (\$500- \$999)

Alberts Plastering
Country Ovens
Peterson Builders, Inc.
Pioneer Credit Union
Roen Salvage
Wal-Mart

C & S Manufacturing
Kerber, Rose & Associates
Pinkert Law Firm
Plainfield Stamping
Therma-Tron-X
Waste Management

Copper (under \$500)

Anchor Electric
Bay Electric Systems
Bay Pharmacy
Bill Boettcher, Inc.
Carquest of Door County
Dan's Fish, Inc.
DMI, Inc.
Door County Coffee & Tea
Door Reminder
Econo Foods
Flanigan Distributing
Four Sail Realty
Heyrman Construction Company
Ihlenfeld, Skatrud & Anderson
Itasca Systems, Inc.
Just In Time Corporation
Leathem Smith Lodge
May Realty
Meissner Landscape
N.E.W. Industries
Northland Steel Company
Peninsula Title
PIP Printing
Quest Realty
Simon Creek Vineyard & Winery
Stone Harbor Resort
Sturgeon Bay Metal Products
Veolia Environmental Services
David Weber
White Lace Inn
Witt Peninsula Ford

Bank Mutual
Bay Electronics, Inc.
W. Gerald Berg, DDS, SC
Bridgeport Resort
Dain Rauscher, Inc.
DC Printing
Door County Advocate
Door County Eye Associates
Eagle Mechanical
ERA/Starr Realty
Forbes Funeral Home
Gordon's West Side Electric
HTF, Inc.
Insurance Center/Sturgeon Bay
JR Vacation Rentals
Keller, Inc.
Linen Press, Inc.
McDonald's
Neuville Family Limited
NWTC Sturgeon Bay
Our Own Construction Co.
Peninsula Transfer
Pro Products
Robert W. Baird
Soik Communications
Stoneman Schopf Agency
Title Services of Door County
W.E. Builders
Whitetails Unlimited, Inc.
Woodrow Engineering
Young Automotive

In-Kind Contributors

The Business News
DoorcountyDailyNews.com
D.C. Chamber of Commerce
GBH Consulting, LLC

Mastercare Cleaning Service
Murruck Landscaping
Sturgeon Bay Visitor &
Convention Bureau

2006 Board of Directors

Members of the DCEDC Board of Directors bring a wealth of business experience and enthusiasm to the organization:

Ken Glasheen.....City of Sturgeon Bay
William Goettelman.....County of Door
Sharon Haines.....Baylake Bank & DC Chamber
Ron Halverson.....Hatco Corp & DC Manufacturers Assn
Joseph Innis.....Southern Door County School District
Will Jeanquart.....County of Door
Dave Neuville.....Four Sail Realty & DC Board
of REALTORS
John Severson.....Citizens Bank
Larry Shefchik.....Portside Builders
Peter Trenchard.....Village of Sister Bay
Cindy Weber.....YMCA & Sturgeon Bay VCB

Ex-Officio Directors

Rob BurkeUW-Extension
William ChaudoirDCEDC
Robert KufrinVillage of Sister Bay
Robert LossNWTC
Don LuMaye.....Wisconsin Public Service
Becky McKee.....Sturgeon Bay VCB
Kevin O'Donnell.....City of Sturgeon Bay
Karen Raymore DC Chamber of Commerce
Michael Serpe County of Door
James Stawicki..... Sturgeon Bay Utilities

Staff

The Corporation is staffed by highly skilled, dedicated professionals:

William ChaudoirExecutive Director
Mary Patrick..... Operations Manager
Sam Perlman..... Economic Development Manager
Sharon SpenglerOffice Assistant

Heather PowellBusiness & Education Manager,
Door/Kewaunee Business & Education Partnership



BUSINESS BY NATURE[®]

PARTNERSHIP PROSPECTUS



BUSINESS BY NATURE[®]

185 East Walnut Street
Sturgeon Bay, Wisconsin 54235

920.743.3113

www.doorcountybusiness.com

JOIN THE DCEDC PARTNERSHIP!

The Door County Economic Development Corporation (DCEDC) is pleased to present you with an opportunity to invest in the future of our community. When you invest in DCEDC, you are joining a proven partnership of public and private sector organizations that is committed to the continued economic prosperity of Door County.

The DCEDC Story

DCEDC has been providing professional economic development services in Door County for almost 17 years. DCEDC's formation in 1989 started a new chapter in the County's history, where business interests, private investment and jobs were elevated to a new level of importance.

Serving as the County's primary business advocate, DCEDC continues to raise the awareness of elected officials and community residents about the vital role local businesses play in enhancing the quality of life that we all enjoy in Door County.

Because economic development in Door County is good for *all* businesses, existing companies are an important source of financial support for DCEDC. This voluntary investment, donated over a three-year period, enhances the ability of DCEDC to provide business assistance, financial incentives and other initiatives designed to strengthen the local business climate.

These private funds are combined with local government investments, grants and contract service fees to provide the resources necessary for DCEDC to fulfill our mission.

Our Mission Statement

The Door County Economic Development Corporation is a public/private partnership dedicated to improving the economic vitality of the county and its residents.

How To Join

To join the partnership, simply complete the enclosed Investor Commitment Form and send to DCEDC, 185 East Walnut Street, Sturgeon Bay, WI 54235. There is no need to send any funds now. We will invoice you in accordance with the payment schedule you choose. DCEDC is a non-profit charitable organization under Section 501(c)3 of the IRS; all contributions are tax deductible to the full extent of the law.

Programs That Deliver Results!

Economic Development Adjustment Plan

- This **strategic economic plan**, completed and released in 2005, will serve as a blueprint to future economic growth in the county over the next five to ten years.

Legislative Days

- DCEDC coordinated event fundraising and planning, with eighty delegates traveling to Madison in 2005 for meetings with state agencies and all legislators. Results included successful advocating for the **new downtown Sturgeon Bay bridge**.

Business Assistance/Entrepreneurship

- DCEDC provides **personalized assistance to over 150 new and existing businesses** each year – including locations, financing and incentives and business planning – contributing to the retention and creation of hundreds of local jobs.
- Began implementation of the Sturgeon Bay **Shipbuilding Cluster Master Plan**, securing **\$9.2 Million** in state assistance; Palmer Johnson will begin building expansion in 2006.
- DCEDC continues to market the **Sturgeon Bay Industrial Park** to commercial, construction and manufacturing businesses. Since 2000, six lots have been sold and several existing businesses have expanded in the park.
- Helped secure **new ownership and tenants** for former Emerson Motors building.
- Sponsored five years of **local entrepreneurial training courses**, with 80 alumni to date.
- **Door County Business Development Center** is currently home to ten businesses with over 60 employees. Since inception, 15 companies have graduated from the business incubator facility, creating almost 40 jobs in the community.

Business Financial Assistance

- DCEDC provides a **one-stop local source** for assistance on business financing and incentive programs.
- During the 16-year history of the local **Revolving Loan Fund** programs, DCEDC has serviced **43 loans with a value of over \$4.9 million**. Those loans leveraged \$16.8 Million in private investment, creating and retaining more than 600 jobs.
- Administration of **Development, Technology and Enterprise Zone** programs has brought over **\$7.1 Million in state tax credits** to local companies.

Community Development

- DCEDC **Technology Council** used \$81,000 in grant funds to complete and release three studies designed to improve countywide telecommunications infrastructure; the Council is pursuing new service options.
- Secured \$842,000 in state grants to pursue **workforce housing** initiatives, and initiated several City zoning changes to support attainable housing development.
- Garnered \$514,000 in grant funds to provide **workforce training** programs for more than a dozen local companies.

Bringing State/Federal Money to Door County

- DCEDC helped deliver over **\$90 Million** in State and Federal grant funds for local community and business development programs in the past five years.